

Ag Business Student

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201 Harmony Ave. Apt.#3 Ft. Collins, CO (970) 123-4567

EDUCATION

Colorado State University Ft. Collins, CO Anticipated May 2012
Dual Bachelor of Science in Animal Science and Agricultural Business

Aims Community College Loveland, CO 2007
Associates of Science

RELEVANT COURSEWORK

- Beef Systems
- Ag Commodity Marketing
- Business Management
- Ag Marketing
- Economics of World Agriculture
- Finance
- Ag Production Management
- Environmental Policy
- International Trade

RELEVANT EXPERIENCE

Elanco Animal Health, Greeley, CO *Sales Internship* Summer 2010

- Recommended Elanco products based on discussions with independent producer
- Organized a Paylean Phase III product demonstration
- Assisted Elanco Sales Representatives by updating producer database
- Successfully promoted products and services, built long lasting professional relationships and have increased sales by 10%

JWV Pork Ltd., Washington, IA *Internship* Summer 2009

- Served as co-manager, farrowing division, for a 1,400 head sow unit
- Recorded and analyzed weaning and efficiency records
- Monitored nursery and finisher sites for disease prevention and treatment
- Decreased mortality rate by 15% by developing new nursery monitoring protocol

CRI/21st Century Genetics, Shawano, WI *Internship* Summers 2008 – 2009

- Served as Sales and Service Technician throughout the Midwest
- Discussed and recommended heat synchronization strategies, bull options, and products to customers
- Scouted southern Minnesota for new customers, selling the benefits of artificial insemination
- Prepared and analyzed accurate records and receipts for each cow artificially inseminated

EXPERIENCE

First National Bank, Fort Collins, CO *Teller* 2005-Present

LEADERSHIP/HONORS

Colorado State University Block and Bridle Club

- Executive Board President – 2003; Treasurer – 2002; Chaired various committee
- Outstanding Junior Member – 2001

Colorado State University Collegiate Livestock Judging Team

- 2002 Coaches Association All-American Team Member; Competed in 8 National Collegiate Contests
- Gained skills in decision making, communication, teamwork, contest pressure, and proper evaluation of market and breeding Beef, Sheep and Swine on both composition and breeding value

Community

- 10 yr. 4-H member and 4 year FFA Member; received numerous awards and FFA State Farmer Degree
- High School Youth Group Leader at Local Community Church (weekly meetings); 2001-present
- Water for Life Campus Member 2007-Present; Purpose is to bring filtered water to those that do not have access to drinking water.