Graduate School Checklist:

- Determine which degree will be most beneficial to you in your career growth, M.S., Ph.D., D.V.M.
- Develop a list of schools that offer programs in areas that interest you.
- Obtain information about the research professors are conducting there.
- Gather information about the programs and rate them.
- Gain experience in the field you want to pursue in graduate school.
- Ensure that you have met all undergraduate prerequisites for the graduate school program(s) you apply for.
- Develop a plan for how you will pay for graduate school.

For more info:
The Career Center
career.colostate.edu

If the current trend toward additional food processing and farm services continues, the demand for agribusiness personnel will remain strong, especially in sales, services, and purchasing agent positions.

With a bachelor’s degree in agricultural business, you may find a career with agricultural business firms in production, management, or sales. Opportunities include farm real estate appraisal, agricultural finance, commodity brokerage, commodity merchandising, mortgage brokering, food brokering, landscape contracting, feedlot management, and farm input sales.

List of Potential Employers

Accounting
- Accounting
- Appraisal
- Elevator Management
- Farm Management/Operations
- Farmland Portfolio Analysis
- Farm/Estate Sales
- Grain Merchandising/Commodities
- Insurance
- Lending/Finance
- Marketing/Public Relations
- Policy/International Trade
- Production/Management Trainee
- Sales Representative

Sample Job Titles of Graduates

When To Start Seeking Career Information?

Start early - even in high school. Those who prepare early put themselves in a position to command the highest demand in the marketplace. Employment statistics suggest that people will change jobs 6 to 8 times throughout their working life and thus the process of seeking and analyzing career information is a life-long task.
### Salary Information

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Average Salary</th>
<th>Low Salary</th>
<th>High Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>$40,320</td>
<td>30,000</td>
<td>50,640</td>
</tr>
<tr>
<td>Elevator Management</td>
<td>47,286</td>
<td>45,000</td>
<td>50,000</td>
</tr>
<tr>
<td>Farm Management/Operations</td>
<td>42,176</td>
<td>28,500</td>
<td>60,000</td>
</tr>
<tr>
<td>Grain Merchandising/Commodities</td>
<td>45,665</td>
<td>26,000</td>
<td>57,000</td>
</tr>
<tr>
<td>Insurance</td>
<td>38,900</td>
<td>30,000</td>
<td>61,500</td>
</tr>
<tr>
<td>Lending/Finance</td>
<td>40,003</td>
<td>24,000</td>
<td>60,000</td>
</tr>
<tr>
<td>Marketing/Public Relations</td>
<td>36,456</td>
<td>20,000</td>
<td>53,388</td>
</tr>
<tr>
<td>Policy/International Trade</td>
<td>30,875</td>
<td>23,750</td>
<td>38,000</td>
</tr>
<tr>
<td>Production/Management Trainee</td>
<td>40,469</td>
<td>25,000</td>
<td>56,000</td>
</tr>
<tr>
<td>Sales Representative</td>
<td>43,063</td>
<td>28,000</td>
<td>60,000</td>
</tr>
</tbody>
</table>

Internships provide students with opportunities to observe and develop management skills and to gain professional experience. The internship experience provides the student with an opportunity to "test" a selected career prior to graduation. Internships are particularly important for students with limited rural/agricultural background. Depending upon the internship selected, students will gain “real world” experience. Internships may be paid or unpaid and students may earn college credit for their internship experience.

### Importance of Field Experience

1. **Communication Skills**
2. **Honesty/Integrity**
3. **Teamwork Skills**
4. **Interpersonal Skills**
5. **Motivation/Initiative**
6. **Strong Work Ethic**
7. **Analytical Skills**
8. **Flexibility/Adaptability**
9. **Computer Skills**
10. **Organizational Skills**

**Check out these websites:**

- The Career Center [career.colostate.edu](http://career.colostate.edu)
- CAS Career Center [http://www.agsci.colostate.edu/career](http://www.agsci.colostate.edu/career)
- AgCareers.com [http://www.agcareers.com](http://www.agcareers.com)
- Colorado Department of Agriculture [http://www.colorado.gov/ag](http://www.colorado.gov/ag)
- Ag1Source [http://www.ag1source.com/](http://www.ag1source.com/)
- Green Jobs board [http://www.greenjobsearch.org](http://www.greenjobsearch.org)

**http://www.agsci.colostate.edu/career**