

09/29/14

BIOGRAPHICAL SKETCH  
NORMAN L. DALSTED

TITLE OR RANK AND EMPLOYER

Professor  
Department of Agricultural and Resource Economics  
Colorado State University

EDUCATION:

North Dakota State University:	Fargo	(Agri. Economics)	B.S. 1968
1 <sup>st</sup> Lieutenant-U.S. Army:			1969-1970
Armor Corps as Platoon leader and Battalion Maintenance Officer, 1/77 Armor 5 <sup>th</sup> Infantry Division in I Corps DMZ, Vietnam			
North Dakota State University:	Fargo	(Agri. Economics)	M.S. 1972
Colorado State University:	Fort Collins	(Economics)	Ph.D. 1981

MAJOR FIELDS:

Farm and Ranch Management, Agricultural Finance, Agricultural Production Economics, and Regional Economics

AREAS OF PROFESSIONAL WORK:

Teaching, Research, and Extension

HONORS, AWARDS, AND PROFESSIONAL LISTINGS AWARDS:

Board of Higher Education Scholarship, 1971.  
F.A. Anderson Distinguished Service Award, 1985.  
Colorado State University Cooperative Extension Team Award, Colorado Integrated Resource Management Program - Beef Cattle, October 1989.  
Farm Bureau Meritorious Faculty Award, 2003.  
Colorado State University Cooperative Extension Team Award, Agribusiness Management, 2003.  
National Team Ward, Epsilon Sigma Phi, 2004.  
Thomas Sutherland Outstanding Alumni Award, 2006.  
Honorable Mention, Western Directors' Award of Excellence: Agriculture and Business Management (ABM) Team, 2008.  
Western Agricultural Economics Association, Outstanding Extension Career Award, 2013.  
Elected to Colorado Agricultural Hall of Fame, 2014.

MEMBER OF:

Western Agricultural Economics Association  
American Agricultural Economics Association  
National Association of Farm Business Analysis Specialists  
Gamma Sigma Delta  
Sigma Xi

PROFESSIONAL EXPERIENCE:

Professor - Department of Agricultural and Resource Economics, Colorado State University, Fort Collins, Colorado, July 1992 - present.

Associate Professor - Department of Agricultural and Resource Economics, Colorado State University, Fort Collins, Colorado, July 1985-June 1992.

Assistant Professor - Department of Agricultural and Natural Resource Economics, Colorado State University, Fort Collins, Colorado, 1983-1985.

Assistant Professor - Department of Economics, Fall 1981-1983.

Graduate Research Assistant - Department of Economics, Colorado State University, Fort Collins, Colorado, Fall 1979-Summer 1981.

Instructor - Department of Economics, Colorado State University, Fort Collins, Colorado, Fall 1978-Summer 1979.

Research Associate - Department of Agricultural Economics, North Dakota State University, Fargo, North Dakota, Fall 1972- Spring 1978.

PUBLICATIONS: (See Attached List of Technical Publications.)

DISSERTATION: Water Consumption in the Coal-Fired Electric Generation Industry: An Analysis and Projections.

#### LIST OF TECHNICAL PUBLICATIONS

##### JOURNAL ARTICLES

1. "Chapter 12 Bankruptcy - An Update.. The American Society of Farm Managers and Rural Appraisers, 1998-1999. Pages 20-22.
2. "Ramifications of the Down Cattle Market for Food Animal Veterinarians." Large Animal Practice Journal. Volume 20, Number 3, May/June 1999. Page 22. By Grant Dewell, Norman L. Dalsted and Frank B. Garry.
3. "Identification and Management of Critical Control Points in the Cow-calf Enterprise for Achieving and Maintaining Consistency and Low Cost of Production: Summary of Integrated Resource Management -- Standard Performance Analysis Results." The Professional Animal Scientist.
4. "Returns to Scale in the Production of Finisher Pigs in the United States." Journal of Agricultural Research, edited by National Institute of Agricultural Technology and Food, co-authored with Willard Losinger, R.K. Sampath and Mo Salman. Madrid, Spain.
5. "A Fiscal Impact Model for Rural Industrialization," Western Journal of Agricultural Economics, 1(1):242-247, 1977.
6. "Water Requirements for Coal-Fired Power Plants," Natural Resources Journal, University of New Mexico Law School, Vol. 24, pp. 137-141, January 1984.
7. "Integrated Beef Cattle Management," Journal of Extension, Volume XXIV, Spring 1986.
8. "Financial Workout—A Procedure," Journal of the American Society of Farm Managers and Rural Appraisers, Volume 50, Number 2, October 1986.
9. "Chapter 12 Bankruptcy - What's Involved," Journal of the American Society of Farm Managers and Rural Appraisers, Volume 52, No. 1, April, 1988.
10. "Leasing Cows—What is Equitable," Journal of the American Society of Farm Managers and Rural Appraisers, April 1990.
11. "Measuring Economic Efficiency In Sheep Production" Sheep Industry Development Program Research Journal, Winter, 1991.

12. "An Economic Evaluation of the Effects of Synovex-C Implants on Replacement Heifers," The American Registry of Professional Animal Scientists, PAS No. 424. 1994.
13. Multiple Peril Crop Insurance: An Evaluation of Crop Insurance in Northeast Colorado," Journal of the American Society of Farm Managers and Rural Appraisers, Spring 1998.
14. "Estimation of Net Present Value of Beef Females of Various Ages and the Economic Sensitivity of Net Present Value to Changes in Production," The Professional Animal Scientist, Vol. 15, pp. 46-52. With Whittier and Meek. 2000.
15. "Rural Supply Cooperative Capital Budgeting Decision Case: Feasibility Study of Auxiliary Enterprises for a Rural Supply Cooperative," International Food and Agribusiness Management Review, No. 4, pp. 197-204. 2001.
16. "Input Optimization in the Production of Finisher Pigs in United States," The Indian Journal of Animal Sciences, Volume 71, Number 10, pp. 995-997. With Losinger, Sampath and Salman. New Delhi, October 2001.
17. "Capital Budgeting Decision Case: Feasibility Study of Auxiliary Enterprises for a Rural Consumer Cooperative," International Food and Agribusiness Management Review. With Hine, Lybecker and Marshall. To be published spring 2002.
18. "Structural Transformations in the United States Swine Industry," Indian Farming, Volume 50, Number 5, pp. 32-35. With Losinger, Sampath and Salman. August 2000.
19. "An Evaluation of the Lamb Vision System as a Predictor of Lamb Carcass Red Meat Yield Percentage," Journal of Animal Science, pp. 1488-98. With A. S. Brady, K.E. Belt, et al. 2003.
20. "Influence of Free-Stall Bed Type on Prevalence and Severity of Hock Injuries in Commercial U.S. Dairy Cows," Journal of Dairy Science JOS – 06 – 0793. With Wendy Fulwider. December 2006.
21. "Investment Analysis—Purchasing Cows and Heifers in a Strong Cattle Market," Journal of Society and Farm Managers and Rural Appraisers. Spring 2007.
22. "Survey of Dairy Management Practices on One Hundred Thirteen North Central and Northeastern United States Dairies," Journal of Dairy Science, 91:1686-1692, American Dairy Science Association, 2008.
23. "Estate Planning-Purposes and Techniques," Journal of Rural Appraisers and Farm Managers. With Eric Petersen. Forthcoming. 2014.
24. "Managing Good and Bad Times: Extension risk management pilot evaluation," Journal of Extension. With Jackman, and Fetsch. Forthcoming. 2014.

#### CHAPTERS IN BOOKS

1. "Integrating Production and Marketing Management on a Beef Ranch," 1989 Yearbook of Agriculture, Chapter 10, United States Department of Agriculture, Washington, D.C.
2. "Integrated Resource Management for Colorado Beef and Sheep Producers," 1989 Yearbook of Agriculture, Chapter 7, United States Department of Agriculture, Washington, D.C.
3. "Measuring Financial Performance: An Overview of Financial Statements," Veterinary Clinics of North America: Food Animal Practice, W.B. Saunders and Company, Philadelphia, PA. 1995.

