

CURRICULUM VITAE

GREGORY MERRILL PERRY
Professor
Agricultural and Resource Economics
Colorado State University
(970) 491-5540

EDUCATION

	Ricks College	Agricultural Economics	1974-1975
			1978-1979
B.S. M.S.	Utah State University	Agricultural Economics	1979-1982
Ph.D.	Texas A&M University	Agricultural Economics	1982-1986

Dissertation: Toward a Holistic Approach to the Cropping Mix Decision

PROFESSIONAL EXPERIENCE

Nov. 1980 - June, 1982	Research Assistant in the Economics Department, Utah State University. Developed a linear-programming model to simulate effect of drought and precipitation augmentation on crop and livestock production in Utah.
June 1982 - June 1986	Research Associate in the Agricultural Economics Department, Texas A&M University. Conducted farm management and policy research on problems affecting rice producers in Texas.
June 1986 - June 1991	Assistant Professor, Department of Agricultural and Resource Economics, Oregon State University. Appointment split between research (50%) and teaching (50%).
July 1991 - June 1996	Associate Professor, Department of Agricultural and Resource Economics, Oregon State University. Appointment split between research (65%) and teaching (35%).
July 1996 - June 1997 July 1998 - July 2004 April 2005 – Sept 2005 May 2008 – July 2011	Professor, Department of Agricultural and Resource Economics, Oregon State University. Appointment split between research (70%) and teaching (30%).
July 1997-June 1998	Administrative Intern, College of Agricultural Sciences, Oregon State University.
July 2004-December 2004	Visiting Professor, University of Talca, Chile. Sponsored under Fulbright Scholars Program. Teaching and research appointment.
Sept 2005-May 2008	Interim Head and Professor, Department of Agricultural and Resource Economics, Oregon State University.
October 2009-July 2011	Director, OSU Educational Program at Universidad Austral de Chile.

July 2011-present

Professor and Head, Department of Agricultural and Resource
Economics, Colorado State University

TEACHING EXPERIENCE

<u>Class Title</u>	<u>School</u>	<u>Year Taught</u>	<u>Course Number</u>
Personnel Management in Agriculture (distance/live)	CSU	2015	ARE 325
Introduction to Entrepreneurship in Agribusinesses (distance/live)	CSU	2015	ARE 224
Basic Appraisal Practices (distance)	CSU	2015	ARE 453
Basic Appraisal Principles (distance)	CSU	2014	ARE 452
Basic Appraisal Practices (distance)	CSU	2014	ARE 453
Personnel Management in Agriculture	CSU	2014	ARE 325
Introduction to Entrepreneurship in Agribusinesses (distance/live)	CSU	2014	ARE 224
Personnel Management in Agriculture (co-taught)	CSU	2013	ARE 325
Basic Appraisal Principles (distance)	CSU	2013	ARE 452
Introduction to Entrepreneurship in Agribusinesses	CSU	2013	ARE 224
Basic Appraisal Practices	CSU	2013	ARE 453
Basic Appraisal Principles	CSU	2013	ARE 452
Ag Business and Resource Enterprise Analysis	CSU	2012	ARE 305
Management in Agriculture (live and distance)	OSU	2011	AREc 211
Negotiation in Business and Resource Management	OSU	2010	AREc 475
Farm and Ranch Appraisal (distance and live)	OSU	2010	AREc 382
Management in Agriculture (distance)	OSU	2010(Su)	AREc 211
Management in Agriculture (distance and live)	OSU	2010(Sp)	AREc 211
Agricultural & Natural Resource Entrepreneurship in the 21 st Century	OSU	2010	AREc 407
Farm and Ranch Appraisal (distance and live)	OSU	2009	AREc 382
Negotiation in Business and Resource Management	OSU	2009(F)	AREc 475
Negotiation in Business and Resource Management	OSU	2009(Sp)	AREc 475
Management in Agriculture (distance)	OSU	2009(Su)	AREc 211
Management in Agriculture (distance and live)	OSU	2009	AREc 211
Farm and Ranch Appraisal (distance)	OSU	2008	AREc 382
Seminar: Food and Energy Conference	OSU	2008	AREc 407
Mathematical Programming Applications in AREc	OSU	2008	AREc 599
Management in Agriculture (distance)	OSU	2008(Su)	AREc 211
Management in Agriculture (distance and live)	OSU	2008(Sp)	AREc 211
Negotiation in Business and Resource Management	OSU	2008	AREc 475
Farm & Ranch Appraisal (distance and live)	OSU	2007	AREc 382
Management in Agriculture	OSU	2007	AREc 211
Negotiation in Business and Resource Management	OSU	2007	AREc 475
Mathematical Programming Applications in AREc	OSU	2006	AREc 599
Farm & Ranch Appraisal (distance education)	OSU	2006(Su)	AREc 382
Negotiation in Business and Resource Management	OSU	2006	AREc 475
Farm & Ranch Appraisal	OSU	2005	AREc 382
Capital Budgeting in Agriculture	OSU	2005	AREc 467
Negotiation in Business and Resource Management	OSU	2005	AREc 475
Administración de Producción I	Talca	2004	
Exploring World Agriculture	OSU	2004	AREc 438x
Capital Budgeting in Agriculture	OSU	2004	AREc 467
Negotiation in Business and Resource Management	OSU	2004	AREc 475
Linear Programming Applications in AREc	OSU	2004	AREc 382

Farm & Ranch Appraisal	OSU	2003	AREc 382
Ag Financial Reporting and Analysis	OSU	2003	AREc 465
Negotiation in Business and Resource Management	OSU	2003	AREc 475
Agricultural Taxation and Policy	OSU	2003	AREc 466
Capital Budgeting in Agriculture	OSU	2003	AREc 467
Ag Financial Reporting and Analysis	OSU	2002	AREc 465
Linear Programming Applications in AREc	OSU	2002	AREc 581
Negotiation in Business and Resource Management	OSU	2002	AREc 475
Special Topics: Economics of Water	OSU	2002	AREc 499
Capital Budgeting in Agriculture	OSU	2002	AREc 467
Farm & Ranch Appraisal	OSU	2001	AREc 382
Ag Financial Reporting and Analysis	OSU	2001	AREc 465
Comparative World Agriculture	OSU	2001	AG 405
Negotiation in Business and Resource Management	OSU	2001	AREc 475
Agricultural Taxation and Policy	OSU	2001	AREc 466x
Capital Budgeting in Agriculture	OSU	2001	AREc 467x
Ag Financial Reporting and Analysis	OSU	2000	AREc 465x
Linear Programming Applications in AREc	OSU	2000	AREc 581
Agricultural Taxation and Policy	OSU	2000	AREc 466x
Capital Budgeting in Agriculture	OSU	1999	AREc 467x
Ag Financial Reporting and Analysis	OSU	1999	AREc 465x
Farm & Ranch Appraisal	OSU	1999	AREc 382
Mathematical Programming	OSU	1999	AREc 581
Agricultural Financial Management	OSU	1998	AREc 441
Farm & Ranch Appraisal	OSU	1997	AREc 382
Linear Programming Applications in AREc	OSU	1996	AREc 563x
Agricultural Financial Management	OSU	1996	AREc 441
Farm & Ranch Appraisal	OSU	1995	AREc 382x
Agricultural Financial Management	OSU	1995	AREc 441
Agricultural Financial Management	OSU	1994	AREc 441
Linear Programming Applications in AREc	OSU	1993	AREc 563x
Operation Research Techniques in AREc	OSU	1992	AREc 663
Review of Microeconomic Theory	OSU	1992	AREc 661x
Operation Research Techniques in AREc	OSU	1992	AREc 663
Applications of Economic Theory	OSU	1991	AREc 629
Applications of Economic Theory	OSU	1990	AREc 529x
Nonlinear and Simulation Modelling in AREc	OSU	1988	AREc 581H
Operation Research Techniques in AREc	OSU	1988	AREc 563x
Special Topic: Advanced Operations Research	OSU	1987	AREc 581H
Operations Research Techniques in Economics	OSU	1986	AREc 564

AWARDS

Savery Award, Outstanding Young Faculty Member, College of Agricultural Sciences, Oregon State University, September 1996.

Fulbright Fellowship, Teaching/Research Appointment at the University of Talca, Chile, July – December 2004.

District Award of Merit, Boy Scouts of America, April 2006.
Silver Beaver Award, Boy Scouts of America, February 2011.
Honorary State Farmer, Colorado FFA, May 2015

SPECIAL TRAINING

Completed ESCOP/ACOP Leadership Development Program, June 1998.

Coursework for Appraiser Certification:

Uniform Standards of Professional Appraisal Practice (15 hours) – Completed May 2004

Introduction to Property Appraisal (30 hours) – Completed August 2004

Fundamentals of Rural Appraisal (48 hours) – Completed December 2004

Uniform Standards for Federal Land Acquisitions (8 hours) – Completed February 2005

Journey into Leadership Development Program, December 2007-April 2008

Leadership Corvallis, September 2008-June 2009

Colorado Agricultural Leadership Program – September 2012 – April 2014

EXTERNAL GRANTS AND CONTRACTS

<u>Title</u>	<u>Dates</u>	<u>Agency</u>	<u>Funding Amount</u>	<u>Principal Investigator</u>
Managing Groundwater Pollution Agriculture-Related Sources: An Economic Analysis	9/87-8/89	USGS Section 105	\$47,903	Gregory M. Perry
Managing Nitrate Groundwater Pollution from Agriculture in the Pacific Northwest	8/89-7/91	USDA CSRS	\$57,674	Norman K. Whittlesey
Evaluating the Effect of Management Practices on Soil Erosion and Water Quality	9/89-8/90	USDA CSRS STEEP	\$19,000	Gregory M. Perry
Comparing Government Tax and Farm Policy for Wheat Farms in the U.S. and Canada	11/89-7/90	Canadian Embassy	\$4,000	Clair J. Nixon
A Comparison of Tax and Agricultural Policy for Dairy Farms in U.S. and Canada	6/90-12/90	Canadian Embassy	\$6,000	Clair J. Nixon
Evaluating the Effect of Management on Soil Erosion and Groundwater Quality for Nonirrigated Farming Systems	8/90-7/91	USDA CSRS STEEP	\$15,000	Gregory M. Perry
On-Farm Management of Groundwater Nitrate Pollution in Pacific Northwest Irrigated Agriculture	7/91-6/93	USDA CSRS	\$71,484	Norman K. Whittlesey
Dynamic Modeling of Alternating Furrow Irrigation to Minimize Nitrate Leaching to Groundwater	4/91-3/93	USDA CSRS	\$10,860	Alan R. Mitchell

Changes in Management Practices to Reduce Groundwater Pollution: A Statewide Assessment	7/91-6/92	USDA CSRS STEEP	\$26,000	Gregory M. Perry
Regulating Movement of Nitrates into Groundwater: An Aggregate Economic Analysis	8/92-7/94	USDA CSRS	\$170,338	Gregory M. Perry
Evaluation of Irrigation Strategies for Regional Ground Water Quality Management	9/93-8/95	USDA CSRS	\$26,100	Marshall English
Farmer Response to Modification of the Conservation Reserve Program	8/94-7/96	USDA CSRS STEEP	\$26,000	Stan Miller
Low-Flow Augmentation Through Market Transfers of Deschutes River Water	8/95-7/97	USDA CSRS	\$249,699	Joe Stevens
Evaluating the Impact of Issues to Action on Colleges of Agriculture and Natural Resources	5/98-3/99	NASULGC/ Kellogg Foundation	\$60,000	Gregory M. Perry
Development of Advisory Services For Optimum Irrigation Management	10/03-9/06	USDA CSREES/NRI	\$290,000	Marshall English
Converting CREP Contracts to Permanent Easements	5/03-10/03	OWEB	\$8,000	Gregory M. Perry
Evaluating the Economic Impact of Wind Power Generation in Sherman And Umatilla Counties in Oregon	7/03-6/04	NREL	\$10,000	Gregory M. Perry
Oregon Water and Economics Optimization Project	4/05-3/06	Wy'East RC&D	\$51,512	Marshall English
Deficit Irrigation Project	4/06-9/08	Wy'East RC&D	\$64,557	Marshall English
Oregon Water Resources Department (OWRD): Developing an Integrated Water Resource Strategy	6/09-6/10	USGS IWW	\$8,505	Gregory M. Perry
Developing a Quarter Abroad Program With Universidad Austral de Chile	10/09-9/13	USDA CSREES ISE	\$149,999	Gregory M. Perry

PROFESSIONAL ACTIVITIES

Professional Development

Member, AAEA	Reviewer, American Journal of Agricultural Economics
Member, WAEA	Reviewer, Western Journal of Agricultural Economics
	Reviewer, Southern Journal of Agricultural Economics
	Reviewer and Assistant Editor, Water Resources Research
	Reviewer, Review of Economics and Statistics
	Reviewer, Journal of Economics and Environmental Management
	Reviewer, Agricultural Finance Review
	Reviewer, Journal of Soil and Water Conservation
	Reviewer, Review of Agricultural Economics
	Reviewer, Agricultural and Resource Economics Review
	Reviewer, Submitted Papers for AAEA meetings
	Reviewer, Submitted Papers for WAEA meetings
	Reviewer, National Science Foundation
	Member, Board of Directors, Western Agricultural Economics Association
	Vice-President Candidate, Western Agricultural Economics Association, 1998, 2000
	Member, AAEA Employment Committee
	President-Elect, President, and Past President, Western Agricultural Economics Association, 2011-2014

Papers at Professional Meetings

- Perry, Gregory M. and Terrence F. Glover. "A Study of the Value of Precipitation Modification to the Crop and Livestock Industries of Utah." Contributed paper presented at the Western Agricultural Economics Association meeting, Laramie, Wyoming. July 12, 1983.
- Perry, Gregory M. and Ronald G. Griffin. "The Influence of Alternative Rate Structures on the Demand for Surface Water in Texas Rice Production." Contributed paper presented at the American Agricultural Economics Association meeting, West Lafayette, Indiana. August 2, 1983.
- Griffin, Ronald C. and Gregory M. Perry. "Surface Water Demand for Texas Rice Production." Contributed paper presented at the American Water Resources Association Symposium, San Antonio, Texas. October 13, 1983.
- Rister, M. Edward, Gregory M. Perry and James W. Richardson. "Rice Crop Rotations and Tenure Arrangements." Paper presented at the 20th Rice Technical Working Group meetings, Lafayette, Louisiana. June 24-27, 1984.
- Perry, M. Gregory, M. Edward Rister and James W. Richardson. "Identifying Optimal Crop-Share and Tenure Arrangements for Tenants and Landowners: A Case Study in Texas." Contributed paper presented at the Western Agricultural Economics Association meetings, San Diego, California. July 9, 1984.

- Rister, M. Edward, Gregory M. Perry and James W. Richardson. "An Analysis of Crop-Share Arrangements and Crop Rotations on Texas Upper Gulf Coast Rice Farms." Contributed paper presented at the American Agricultural Economics Association meetings, Ithaca, New York. August 5-8, 1984.
- Perry, Gregory M., M. Edward Rister and James W. Richardson. "Soybean/ Rice Cropping Strategies in Upper Gulf Coast of Texas." Contributed paper presented at the World Soybean Research Conference, Ames, Iowa. August 12-17, 1984.
- Leatham, David J., Gregory M. Perry, M. Edward Rister and James W. Richardson. "Evaluation of Equity Position, Credit Policy, and Capital Gains on Farm Survival and Performance." Contributed paper presented at the Western Agricultural Economics Association meetings, Saskatoon, Saskatchewan. July 7-9, 1985.
- Perry, Gregory M., M. Edward Rister, James W. Richardson, and David J. Leatham. "An Evaluation of Several Financial Factors Affecting Farm Survival." Contributed paper presented at the American Agricultural Economics Association Meetings, Ames, Iowa. August 4-7, 1985.
- Stockton, M., M.E. Rister, J.W. Richardson, D.A. Bessler, G.M. Perry, J.E. Matocha, J. Bremer, S. Livingston, L. Reyes, and J. Novak. "The Role of Cotton in Texas Coastal Bend Rotations." Paper presented at the Beltwide Cotton Meeting, Dallas, Texas. January 8, 1987.
- Perry, Gregory M. "Future Research Needs in Crop Insurance: Discussion." Seminar sponsored by Southern Regional Project S-180, San Antonio, Texas. March 23, 1987.
- Perry, Gregory M., J. David Glycer, and Wesley N. Musser. "Forecasting Market Value for Used Farm Tractors." Contributed paper, Western Agricultural Economic Association meetings, Manhattan, Kansas. July 13, 1987.
- Rister, M. Edward, Matthew Stockton, James W. Richardson, Gregory M. Perry, and David A. Bessler. "Identifying Threshold Technical Advances Required for Incorporating Alternative Crops into Current Crop Mixes." Contributed paper, American Agricultural Economic Association meetings, East Lansing, Michigan, August 4, 1987.
- Bayaner, Ahmet and Gregory M. Perry. "Econometric Analysis of Used Tractor Prices." Submitted paper presented at the American Agricultural Economic Association meetings, Knoxville, Tennessee, August 2, 1988.
- Perry, Gregory M. and Clair J. Nixon. "Optimal Tractor Replacement: What Matters?." Contributed paper, Western Agricultural Economic Association meetings, Coeur d'Alene, Idaho, July 10, 1989.
- Johnson, Scott L., Richard M. Adams and Gregory Perry. "Strategies for Reducing Groundwater Pollution for Agriculture: The Case of Irrigated Production in Oregon." Contributed paper, American Agricultural Economics Association meetings, Baton Rouge, Louisiana, August 1, 1989.
- Perry, Gregory M. "Estimating Costs of Capital Services: Discussion." Conference on Economic Accounting for Commodity Costs and Returns, Kansas City, Kansas, February 22, 1991.

- Perry, Gregory M. and Clair J. Nixon. "Tax Policy in International Trade: An Analysis of Competitive Advantage in U.S., Canadian and Australian Wheat Exports." International Agribusiness Management Association Annual Meeting, Oxford, England, May 1992.
- Perry, Gregory M. and Clair J. Nixon. "Differences in Tax Burdens and Social Program Benefits Among the Major Wheat Exporting Countries." Submitted paper presented at the American Agricultural Economic Association Meetings, Baltimore, Maryland, August 1992.
- Dunlop, Diane M., Gregory M. Perry, Beatrice Knerr, and Clair J. Nixon. "Do Taxes Influence the Competitiveness of Dairy Products?" Submitted paper presented at the American Agricultural Economic Association Meetings, Baltimore, Maryland, August 1992.
- Connor, Jeffrey D., Gregory M. Perry and Richard M. Adams. "Least-Cost Groundwater Pollution Abatement: The Case of Irrigated Agriculture." Submitted paper presented at the American Agricultural Economic Association Meetings, Baltimore, Maryland. August 1992.
- Stoff, Mary C., Gregory M. Perry and Clair J. Nixon. "A Comparison of Taxation Burdens for Major Dairy States." Submitted paper presented at the Western Agricultural Economic Association Meetings, Edmonton, Alberta. July 1993.
- Cross, Timothy L. and Gregory M. Perry. "An Analysis of Depreciation Patterns for Agricultural Machinery." Submitted paper presented at the American Agricultural Economic Association Meetings, San Diego, California. August 1994.
- Perry, Gregory M. "Using Citations to Evaluate the Quality of Agricultural Economics Journals" Submitted paper presented at the American Agricultural Economic Association Meetings, San Antonio, Texas. July 1996.
- Perry, Gregory M. and Lindon Robison. "Personal Relationships: Do They Influence the Price of Land?" Submitted paper presented at the Western Agricultural Economic Association Meetings, Fargo, North Dakota. July 1999.
- Perry, Gregory M., Patricia A. Duffy, Lindon J. Robison, and Clair J. Nixon. "Ethical Negotiation Tactics Among Students at Land Grant Universities." Submitted paper presented at the Western Agricultural Economic Association Meetings, Long Beach, California. July 2002.
- Nixon, Clair J. and Gregory M. Perry. "Teaching Ethics in Agribusiness Management Programs." Symposium paper presented at the American Agricultural Economics Association Meetings, Denver, Colorado, August 2004.

Professional Service

- Master's Thesis Awards Committee, WAEA, 1987
Member, Graduate Faculty Committee, Agricultural and Resource Economics Department, Oregon State University 1986-87, 1990-1991.
Member, Undergraduate Faculty Committee, Agricultural and Resource Economics Department, Oregon State University 1987-1990

Member, Graduate Admissions Committee, Agricultural and Resource Economics, Oregon State University, 1990-1991
Chair, Graduate Committee, Agricultural and Resource Economics, Oregon State University, 1991-1994, 2005
Member, AREc Department Planning and Policy Committee, 1991-1994, 1996-1997, 1998-2005
Master's Thesis Awards Committee, AAEA, 1993
Member, Undergraduate Faculty Committee, Agricultural and Resource Economics Department, Oregon State University 1994-1995
Chair, Undergraduate Faculty Committee, Agricultural and Resource Economics, Oregon State University, 1995-1997, 1998-2004
Member, Marion-Polk-Yamhill Group, Oregon Initiative for 21st Century Food Systems Education, 1996-2000
Member, College of Agricultural Science Salary Equalization Committee, Fall 1996
Member, OSU Student Recruitment and Retention Committee, 1996-1998
Member, OSU Scholarship Committee, 1998-1999
Member, Oregon Extension Service Salary Equalization Committee, 1998
Chair, Selected Papers Session, Western Agricultural Economic Association meetings, 1999.
Chair, Teaching Awards Committee, Western Agricultural Economic Association, 2000
Chair, Savery Outstanding Young Faculty Award Committee, 2001
Chair, CAS Committee on Writing, 2003.
Member, OSU Faculty Senate, 2003-2004; 2009-2011
Member, OSU Extension Catalyst Team for Diversity, 2007-08
Member, CAS Committee on Diversity, 2007-08
Chair, AREc Awards Committee, 2007-2010
Chair and Member, AAEA Employment Committee, 2008-11
Member, Faculty Senate Curriculum Council, 2009-2011; Co-Chair, 2010-11
WAEA President-Elect, President, Past-President, 2011-14
Member, AAEA Nominating Committee, 2011-2014
Member, AAEA Trust Committee, 2015-present

CONSULTING ACTIVITIES

July - August 1989. Two week consulting assignment with law firm of Minnick-Hayner, Walla Walla, Washington. Estimated econometric model of land prices for use in determining the value of farmland in Walla Walla County under normal market conditions.

November 2000-January 2001. Review Committee for Giannini Libraries at UC-Berkeley and UC-Davis. Responsible for identifying a future direction for departmental libraries that offer duplicate services to those on campus at a substantial cost to the departments involved.

December 2001-February 2002. Conducted an analysis of state assessment scores for the K-12 system in the State of Oregon. Purpose of the analysis was to determine if the Oregon Department of Education is intentionally "dumbing down" state tests to convince the public that recent educational reforms have improved the quality of education in the state.

July 2003. Consulted with King County, Washington about farm zoning requirements and agricultural use of a property located on the edge of the city limits for Kent, Washington.

July 2010-July 2011. Consulted with US Department of Justice regarding claims of crop damage on farms in Idaho resulting from herbicide spray on BLM land drifting onto adjacent fields. Project involved evaluating claims by farmers, particularly those claiming destruction of business caused by crop damage.

MAJOR INVITED PRESENTATIONS

"Optimal Irrigation and Fertilization Strategies for Management of Groundwater Pollution". Presentation made at American Geophysical Union Meetings, San Francisco, December 5-9, 1988 (with another faculty)

"Modelling Farm Program-Crop Mix Decisions Under Risk." Presentation made at Southern Regional Project S-180, Savannah, Georgia, March 20-23, 1988. (with another faculty)

"The Farm Debt Crisis Nationally and in Oregon." Presentation made to agricultural lenders at U.S. National Bank training meeting, Wilsonville, Oregon, January 18, 1987.

"Reconciling Empirical Evidence Concerning Durable Asset Depreciation". Paper presented at North Central Regional Project NC-161 meetings, St. Louis, Missouri, October 3, 1989.

"Environmental Polarization and the Use of Old-Growth Forests in the Pacific Northwest." Invited paper presented at the Western Economic Association meetings, Seattle, Washington, July 1, 1991.

"Tax Policy and the International Dairy Environment". Invited paper presented at Ministry of Agriculture and Fisheries Symposium, Wellington, New Zealand, March 1992.

"Treatment of Tax and Environmental Subsidies Under GATT." Invited paper presented at International Agribusiness Association Meetings, Caracas, Venezuela, May 22, 1994.

"Argentine Wheat Producers and International Competition: A Case Study of Tax and Social Program Policies" Invited paper presented at International Agribusiness Association Meetings, Caracas, Venezuela, May 22, 1994.

"Taxes, Tax Subsidies, and the Impact of Trade Agreements." Invited paper presented at Australian Rural Tax Forum, Perth, Australia, February 13, 1995.

"On Training PhDs in Economics: What Can Economics Programs Learn from Those in Agricultural Economics?" Invited paper presented at the ASSA meetings, Chicago, Illinois, January 4, 1998.

"Negotiation 101", Invited paper presented at the Oregon Potato Growers Meeting, Ontario, Oregon, January 28, 2003.

"What is the Future of the Agricultural Economics Profession?" Paper presented at AAEA Symposium, July 30, 2007.

"Extension Economics: Where Are We At Present?" Paper presented at AAEA Symposium, July 2009.

"Mentoring and Its Impact on Graduate Student Success." Paper presented at AAEA Symposium, July 2009.

"Irrigated Agriculture in Oregon: Status and Trends." Presentation to Oregon Water Resources Congress, Redmond, Oregon, February 2010.

"The Agricultural Economics Profession at 100 Years: A Profile and Projections for the Future." Paper Presented at AAEA Symposium, July 2010.

"Deciding Where to Publish: Some Observations on Journal Impact Factor and Article Influence Score." Presidential Address at WAEA Meetings, Park City, UT, June 2012.

"Evaluating Colorado's Competitive Position for Agribusinesses." Presentation to the CSU President's Ag Advisory Committee, Denver, CO, October 2013.

"Identifying Standards and Assessing Performance for Undergraduate Programs in Agricultural Business." Paper Presented at NAAEA and TLC Section Track Session, AAEA Meetings, Minneapolis, MN, July 29, 2014.

"Communication & Negotiation", Presentation to Oregon Farm Bureau Young Farmers and Ranchers Conference, Lincoln City, OR, December 9, 2014.

"Overview of CSU and College of Agricultural Sciences." Presentation to Ranching Legacy Participants, Denver, CO, January 19, 2015.

"Personality Assessments." Presentation to Ranching Legacy Participants, Pueblo, CO, March 31, 2015.

"Overview of 2014 Farm Bill." Presentation to Colorado Agricultural Leadership Program, Fort Morgan, CO, April 20, 2015.

PUBLICATIONS

Refereed Journal Articles

Griffin, Ronald G. and Gregory M. Perry. "A Pooled Analysis of Alternative Water Rate Structures for Rice Irrigation," *Water Resources Research* 21(1985):944-950.

Perry, Gregory M., M. Edward Rister, James W. Richardson, and David J. Leatham. "The Effects of Equity Position, Credit Policy, and Capital Gains on Farm Survival," *Agriculture Finance Review* 45(1985):58-71.

- Perry, Gregory M., M. Edward Rister, and James W. Richardson. "Landowner vs. Farm Operator Perspectives on Crop Rotations and Land Rental Arrangements," *Journal of the American Society of Farm Managers and Rural Appraisers* 49(1985):48-53.
- Perry, Gregory M. and Terrence F. Glover. "Evaluating Precipitation Modification for the Crop and Livestock Industries of Utah," *Journal of Climate and Applied Meteorology* 25(December 1986):1918-1925.
- Perry, Gregory M., M. Edward Rister, James W. Richardson and Warren R. Grant. "Analyzing Tenure Arrangements and Crop Rotations Using Farm Simulation and Probit Analysis," *Southern Journal of Agricultural Economics* 18(December 1986):165-174.
- Perry, Gregory M. "Managing Risk by Coordinating Investment, Marketing, and Production Strategies: Comment," *Western Journal of Agricultural Economics* 11(December 1986):232-234.
- Leatham, David J., Gregory M. Perry, M. Edward Rister and James W. Richardson. "Evaluation of Equity Position, Credit Policy, and Capital Gains on Farm Survival and Performance: A Lender's Perspective," *Agribusiness: An International Journal* 2(1986):321-37.
- Pope, C. Arden, III and Gregory M. Perry. "Intertemporal Allocation of Fixed National Resources Under Imperfect Financial and Real-Asset Markets," *Economic Letters* 29(1989):257-264
- Perry, Gregory M., Bruce A. McCarl, M. Edward Rister and James W. Richardson. "Modelling Government Program Participation Decisions at the Farm Level," *American Journal of Agricultural Economics* 71(1989):1011-1020.
- Perry, Gregory M., James W. Richardson, and M. Edward Rister. "Incorporating Government Program Provisions into a Mean-Variance Framework," *Southern Journal of Agricultural Economics* 21(1989):95-105.
- Perry, Gregory M. Perry and J. David Glycer. "Depreciation of Durable Assets: A Reconciliation Between Hypotheses," *Review of Economics and Statistics* 72(1990):524-529.
- Perry, Gregory M., Ahmet Bayaner, and Clair J. Nixon. "The Effect of Usage and Size on Tractor Depreciation," *American Journal of Agricultural Economics* 72(1990):317-25.
- Miller, Mark, M. Edward Rister, Lawrence A. Lippke, Gregory M. Perry, and Mark J. Cochran, K. Cunningham. "Applying Operation Research Methods to Identify Farm Program Participation Decisions," *Computers and Electronics in Agriculture*, 5(1990):31-45.
- Johnson, Scott L., Richard M. Adams, and Gregory M. Perry. "Assessing the On-Farm Costs of Reducing Groundwater Pollution: A Modelling Approach and Case Study." *American Journal of Agricultural Economics* 73(1991):1063-1073.
- Perry, Gregory M., and Clair J. Nixon. "Optimal Tractor Replacement: What Matters?," *Review of Agricultural Economics* 13(1991):119-127.
- Perry, Gregory M. and Clair J. Nixon. "Taxes, Government Farm Programs, and Competitive Advantage for U.S. and Canadian Farmers." *American Journal of Agricultural Economics* 74(1992):299-309.

- Nixon, Clair J. and Gregory M. Perry. "Taxes and Farm Business Organization Form," *Journal of Agribusiness* 10(1992):15-28.
- Nixon, Clair J. and Gregory M. Perry. "Tax Policy and Competitive Advantage: A Case Study of U.S., Canadian and Australian Wheat Producers." *Agribusiness: An International Journal* 9(1993):43-56.
- Perry, Gregory M. "Ranking M.S. and Ph.D. Graduate Programs in Agricultural Economics." *Review of Agricultural Economics* 16(1994):333-340.
- Perry, Gregory M., Clair J. Nixon and Mary C. Stoff. "Sales and Excise Taxes: Differential State Subsidies to Production Agriculture." *Agricultural Finance Review* 54(1994):80-93.
- Perry, Gregory M., Clair J. Nixon and Robert Batterham. "A Case Study of the Impact of Government Policies on Farmers in the Major Wheat Producing Countries" Industry." *Australasian Agribusiness Review* 2(1994):75-94.
- Cross, Timothy L. and Gregory M. Perry. "An Analysis of Depreciation Patterns for Agricultural Machinery." *American Journal of Agricultural Economics* 77(1995):194-204.
- Connor, Jeffrey, Gregory M. Perry and Richard M. Adams. "Cost Effective Abatement of Multiple Production Externalities." *Water Resources Research* 31(1995):1789-1796.
- Perry, Gregory M. and C. Arden Pope. "Environmental Polarization and the Use of Old Growth Forests in the Pacific Northwest." *Journal of Environmental Management* 44(1995):385-397.
- Perry, Gregory M. "Objective Measures of Ph.D. Program Quality in Agricultural Economics." *Review of Agricultural Economics* 17(1995):395-408.
- Perry, Gregory M. "Taxes, Tax Subsidies, and the Impact of Trade Agreements." *Journal of Agricultural and Marketing Economics* 63(1995):155-163.
- Dunlop, Diane, Gregory M. Perry and Clair J. Nixon. "Does Tax Policy Influence Price Distortion and Competitiveness in the International Dairy Sector?" *Journal of Agricultural Economics* 46(1995):327-335.
- Perry, Gregory M. "Exploring the Role of Mentoring in Agricultural Economics Ph.D. Training." *Journal of Agricultural and Resource Economics* 21(1996):18-30.
- Perry, Gregory M., Mary C. Stoff and Clair J. Nixon. "A State-by-State Comparison of the Impact of Taxation on Milk Producer Competitive Position." *Agricultural Finance Review* 56(1996):34-46.
- Cross, Timothy L. and Gregory M. Perry. "Remaining Value Functions for Farm Equipment." *Applied Engineering in Agriculture* 12(1996):547-553.
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COMMUNITY SERVICE

School Board Member, Corvallis School District 509J, 2009-2011
Member, Corvallis School District Budget Committee, 2009-2011
Member, Corvallis School District Diversity Committee, 2009-2011
Camping Chair, Benton District, Oregon Trail Council, BSA 2005-2011
Chair, Camporee Committee, Boy Scouts of America, 2004-2005.
Venturing Crew Leader, Boy Scouts of America, January 2005-June 2006
Assistant District Commissioner, Benton District, Boy Scouts of America, February 2001-May 2004
Scoutmaster, Boy Scouts of America, May 1993-June 1999
Member, Corvallis School District Bond Committee, 2001
Member, Corvallis High School Site Council, 1997-1999
Member, Franklin School Site Council, Corvallis, 1995-1997
Co-Founder, Franklin School of Choice, 1994-1995
Treasurer, Harding School PTO, Corvallis, 1988-89
Coordinator, Corvallis Future Spartans Basketball Program, 2000-2004
Volunteer Coach, Corvallis AAU Basketball, 1995-2005
Volunteer Coach, Corvallis Parks and Rec Basketball, 1998, 2002
Volunteer Coach, Boys and Girls Club Football, 1994-95, 1998
Volunteer Coach, Boys and Girls Club Basketball, 1992-2004
Various leadership positions, LDS Church, 1978-present
Missionary, LDS Church, Argentina Cordoba Mission, 1975-77